

# A SMARTER FERTILITY SOLUTION

ACHIEVING BETTER OUTCOMES WITH A FULLY INTEGRATED FERTILITY BENEFIT

## A BETTER, SMARTER FERTILITY SOLUTION

Employers today face a growing number of employees who need fertility treatment. Yet with traditional fertility benefits, employees feel unsupported during the emotional and physical rigors of treatment, additionally they can experience sub-optimal results. For the employer, this can equate to decreased productivity, increased absenteeism, and dollars wasted on ineffective treatments and high rates of multiple births under carrier coverage.

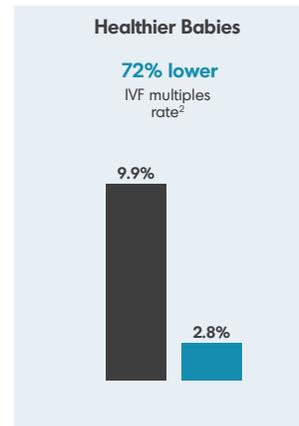
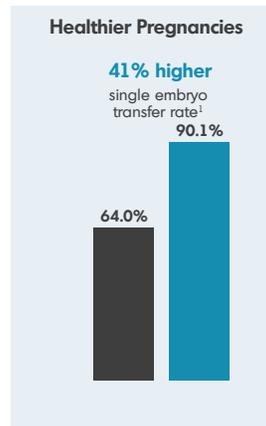
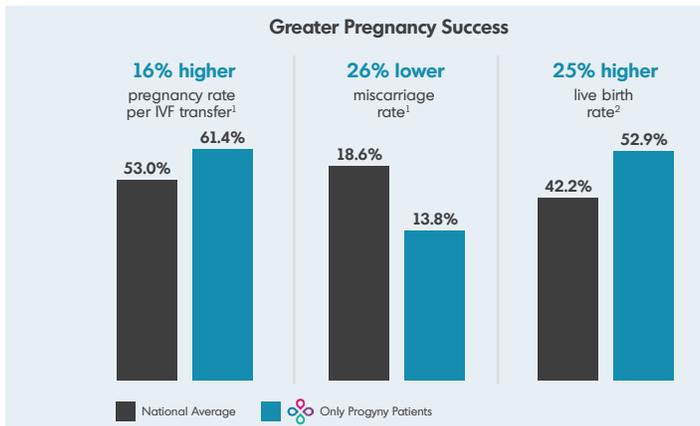
BCI offers a smarter, better solution in our preferred relationship with Progyny. A leading fertility benefits solution covering 4 million members, Progyny seamlessly integrates with group medical benefits and replaces the conventional, dollar-lifetime max, fee-for-service model with one that provides fully bundled coverage, assuring doctors and members that they are covered for full treatment cycles with access to the latest technologies.

The result: Employees achieve the best outcome – a successful and healthy pregnancy – while employers realize cost-savings.

## SUPERIOR HEALTH OUTCOMES

The fertility solution we offer through Progyny consistently achieves superior clinical outcomes. With a live birth rate that is **25 percent** higher than the national average, members will get pregnant faster and incur less treatment and medication expense resulting in a reduction in your upfront costs of approximately **15 percent**.

The program's commitment to educating patients and ensuring providers adhere to best practices results in an exceptionally high single embryo transfer rate of **90.1 percent** and a multiples rate that is **72 percent** better than the national average. This results in healthier pregnancies, healthier babies and a **20 to 25 percent** reduction in the employer's IVF-related maternity and NICU expense.



Note: Progyny represents Progyny in-network provider clinic averages for Progyny members only based on the 12-month period ended December 31, 2020. For each Progyny outcome presented, the p-value when compared to the national average is <0.0001.

1 Calculated based on the Society for Assisted Reproductive Technology, or SART, 2018 National Summary Report, finalized in 2021.

2 Calculated based on CDC, 2019 National Summary and Clinic Data Sets, Published in 2021.

## TOP REASONS EMPLOYERS CHOOSE PROGNY

- Reduced maternity and NICU costs
- Support of diversity and inclusion efforts
- Patient-centered and culturally sensitive support through the rigors of infertility
- Attracting and retaining top talent
- The efficient and predictable use of fertility dollars

## UNPARALLELED TRANSPARENCY

Employers can expect to save in three key areas: lower treatment costs, lower pharmacy costs, and lower high-risk maternity and NICU costs. Progny's Target Outcomes Analysis (TOA) quantifies these expected savings when compared to a lifetime maximum dollar plan. With this unparalleled level of transparency, clients can have a near real-time view into their costs, outcomes, and member satisfaction.

## WHAT'S INCLUDED IN THE FERTILITY BENEFITS SOLUTION

- Concierge patient care advocate (PCA) services
- Integrated fertility medication program
- Access to a selective network of fertility specialists
- Active management of clinical performance
- Full-service implementation and account management
- Robust outcomes reporting
- Proprietary digital tools
- Medical health plan integration
- Full claim-processing services

